



NEXT GEN COLLABORATION & COMMUNICATION BOX

WHAT ARE TRENDING...





- IT Convergence IP network, wireless, 4G / 5G
- IT Consumerization internal and external, ROI, customer service / intimacy, customer retainment





- Collaboration smaller team, business work flow, relationships
- Cloud Services virtual, private and public, subscription based
- Eco-System legacy investment, old user habit, reliability

SUPPORTING...







SPACES

Spaces – conference room, co-work space, collaborative huddle space, coffee shops





Content – user (some Al-ness), data, media

CONTENT



legacy VC

EQUIPMENT

Equipment – laptop, tablet, smart phone, appliance PC



NETWORK

Network – broadband, wi-fi, 4G/5G, bluetooth





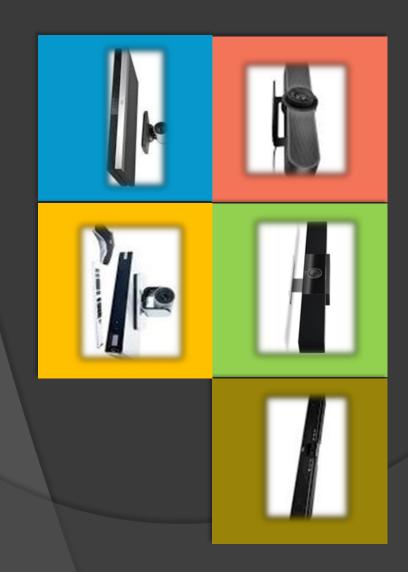
CURRENT AND LEGACY..

CURRENT and "not so smart": Device (more like an accessory)

- Video Soundbar
- Camera and USB Speakerphone
- Need PC or BYOD
- Require cloud services
- Price: USD \$700 \$2000

LEGACY and Traditional Codec...H323 and SIP ONLY

- Expensive HW
 Gateway for UC cloud
- Price: USD \$2000 \$30,000



X1 Series







C) Zoom

B BlueJeans















microphone. It supports wired, Wi-Fi/4G wireless interconnection and facilitates the rapid deployment and X1 is a new generation of all-in-one Collaboration & Communication BOX with built-in 4K camera and use of huddle-type conference rooms.

It is the best choice for small video conference room deployment.



Plus...

...local or remote wireless presentation system





Each USB dongle > \$150



- Expensive
- Complicated to use as it needs corporate LAN/WIFI access
- Guest use is limited

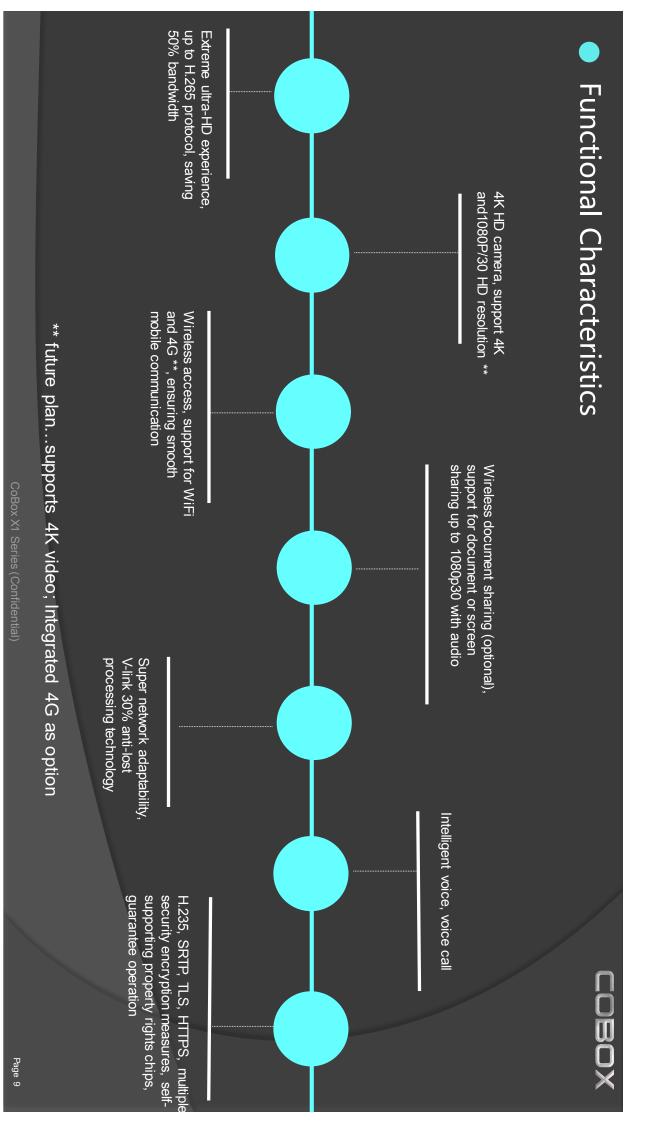
... for local or/and remote



Intelligent collaboration terminal with "plug n play" USB dongle for local or remote presentation wirelessly

Integrated design, simple placement on top of any Introduction X1 and X1 Plus Remote control, easy to operate and use variety of meeting types Dual screen output for a cancellation microphone Built-in echo conference organization convenient for your Simple interface design, H323 and SIP Codec without need of cloud services, or... Skype, TEAM, Bluejean... software vendors (Zoom, Adapt to multiple video

Page 8





Specifications

СРИ	CPU	Dual-core Cortex-A72 + quad-core Cortex-A53 processor
RAM	RAM	16G
	Digital Zoom	4X
Calliefa	lmage Sensor	1/2.3 inch CMOS、1230CMOS
	Video protocol	Support H.265、H.264、H.264MP、H.264HP
Codec	Codec capability	H.265 4K Mainstream +H.264 1080P 30fps Auxiliary flow
	Input interface	1*HDMI
VIUEO	Output Interface	2*HDMI
	Input interface	3.5mm MIC in + 3.5mm Line in + HDMI
Audio	Output Interface	3.5mm Line out + HDMI
USB	Interface Type	1*USB 3.0 + 2*USB2.0 +1*USB TYPE-C
	4G	4G-LTE, TD-LTE
Network Type	Wi-Fi	Dual Band 2.4GHz/5GHz,802.11a/b/g/n/ac
	IP	10Base-T,100Base-TX and 1000Base-TIEEE802.3
	Bluetooth	Bluetooth 4.0+ EDR (enhanced data rate)



External interface



Bancaro

Trono

O

O

O

O

O

O

O

5 5

Audio input	1*3.5mm MIC in + 1*3.5mm Line in + 1*HDMI
Audio output	1*3.5mm+2*HDMI
Video input	1*HDMI , Built-in 4K Ultra HD camera
Video output	2*HDMI
Network interface	10Base-T/100Base-TX/1000Base-TIEEE802.3 1*RJ45
USB	1*USB 3.0 + 2*USB2.0 +1*USB TYPE-C
Other interface	Other interface 1*SIM Card slot , 1*TF Card slot



Wireless projection / CP50 (Optional)

- Plug and Play Dongle, zero configuration
- Desktop sharing without messy cables
- Multi-Users with one click selection to present
- Support desktop audio transmission
- Secure coding and reliable information transmission
- Window and Mac OS Support
- 1080P30 Support





AM30 Digital interface Microphone (Optional)

- Advanced audio pick-up technology, superior anti-interference and excellent sound pickup performance
- 120-degree 6-meter pickup, lossless broadband audio transmission
- sound quality and experience for different venue and room Plug and play support for CoBox, enhancing high-fidelity environment
- Intelligence for voice command and control



Application scenario

Clean Deployment, No Wire



Dual monitors



Single monitor

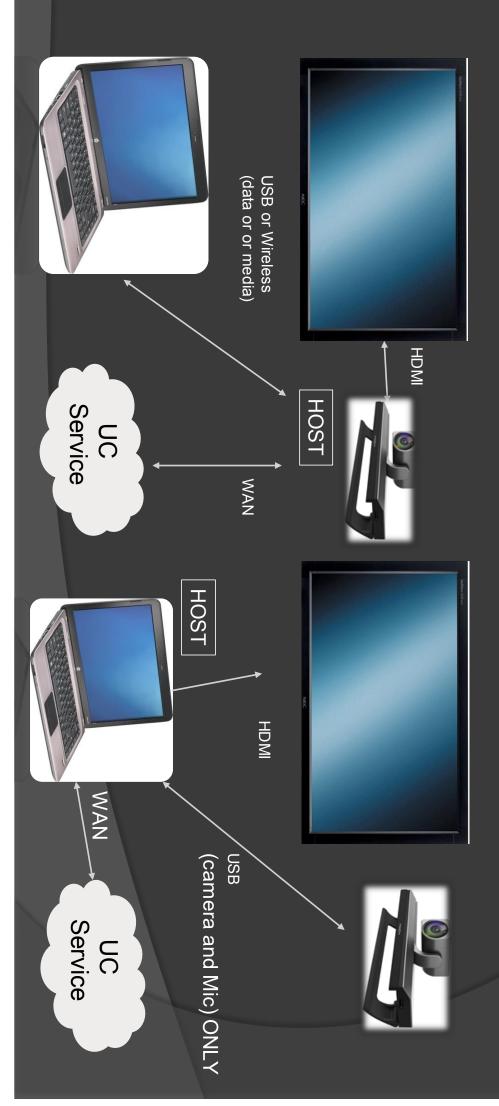
Huddle room 2-4-6 participants

Small conference room 6-8-10 participants

2 Deployment Scenarios - for UCSaaS

(1) X1 NATIVELY running Zoom, TEAM, Skype, Bluejeans, etc...

(2) No computer in the room – BYOD





Application scenario

Local Presentation Solution







OR R

Media with Audio at 1080p at 30fps

Data Presentation at Ultra Hi-Res at lower framerate

Corporate. Any size meeting room, corporate boardroom, Education. Any size classroom, lecture hall



Who is BW?

- BW is a R&D company based in Hong Kong. Founded on belief that advantage of the latest technologies. Taking down cost, cultural, social, and use-cases, benefiting across the user spectrum while taking and generation-gap barriers. collaboration and media communication device can adapt to new trends
- BW stakeholders combined for over 80 years of experiences in and design, product development, business development and sales videoconferencing, digital signal processing, and network – in research

Trailer...

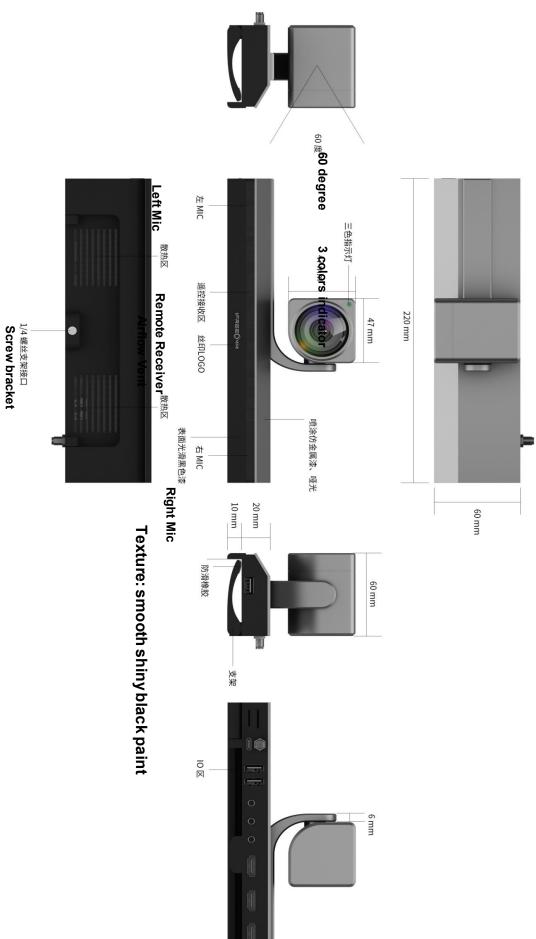
- USB to other USB speakerphones
- Bluetooth to other Bluetooth speakerphones
- Voice Commands via AM30 (H323ONLY) camera control, audio control, mute
- QR Scan code to start meeting (H323 ONLY)
- H323 Soft client on IOS / Android on smart mobile devices





Appearance





CoBox X1 Series (Confidential)

8/10/2019